



WINSTON FLOWERS®  
SINCE 1944

To: Adam Osterlund  
Wi-Fi Guys/End Outages

From: John Eckhardt  
Winston Flowers

Subj: Managed Wan Services

I have been using the IRG 1000 at my 8 Retail locations and corporate office since January 2016 to back up and failover my MPLS network with less expensive bandwidth. Your service has been outstanding and reliable.

Installation was easy and you were great to work with. I look forward to future projects with you.

I would expect that future prospects should experience similar success with your managed service.

Regards,

John Eckhardt  
MIS Director